



SYSTEMSOFT
TECHNOLOGIES™

CASE STUDY

HGACBUY: CITY OF COLORADO SPRINGS

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SSTECH.US



Situation



HGACBuy, a nationwide, government procurement service program based in the Houston-Galveston area of Texas, curates a more efficient procurement process for governments and nonprofits.

To meet its mission, HGACBuy seeks more exposure about its procurement process across the United States, while increasing sales, decreasing lead times and shortening RFP cycles for and tightening relationships between its agency and more than 7,000 local and state government agencies.

HGACBuy recently awarded a national contract to System Soft Technologies to help it accomplish its ongoing mission and provide its members nationwide with IT consulting and staffing services. As a result, HGACBuy introduced System Soft to the City of Colorado Springs and its RFP process seeking IT staffing needs. Colorado Springs was notified about System Soft's ability and desire to offer the city IT consulting and staffing services through the HGACBuy program.

Strategy

The City of Colorado Springs formally invited System Soft to respond to its RFP, which requested IT services for the city. Once the RFP was released, System Soft evaluated the opportunity through the HGACBuy program and then decided the work effort was in-line with its capabilities. System Soft submitted its RFP response, with examples of what it can provide Colorado Springs through its ITCS division.

After agreeing to partner with System Soft, the City of Colorado Springs received a simplified recruiting process from System Soft. The city quickly benefited from System Soft's complete set of internal subject matter experts and quality processes. This enhanced the efficiency of the talent management process, while minimizing operational costs for the city.



Outcome

The City of Colorado Springs quickly received the IT services it needed after awarding System Soft a six-year contract. As a result, the HGACBuy program effectively helped the city meet its IT requirements and made the procurement process a value to the city.

Conclusion

By providing unparalleled access to a global talent network, System Soft's strategic IT staffing solutions simplify the recruiting process for any organization. Clients quickly benefit from System Soft's comprehensive and rich set of internal subject matter experts and quality processes that enhance the efficiency of the talent management process, while minimizing operational costs. System Soft's talent solutions offer a vast talent pool across many geographies, enabling clients to position the right talent in various types of engagement models, including onsite, near-shore, offshore, hybrid and flex models.

Organizations of all sizes can benefit from System Soft's collaborative, customizable talent solutions that combine technical skills with the soft skills that are vital to their success.

Learn more about [System Soft's Talent Solutions](#).

ABOUT SYSTEM SOFT

OUR SUCCESS STARTS WITH YOU

At System Soft Technologies (SSTech), we are a family unit powered by diversity, inclusion, transparency, respect, integrity and passion for our clients and our people. Our business growth depends on your professional development, as we collaborate, share ideas and innovation, and invest in our future. By forging a meaningful partnership with our people, we come together with the same purpose, exceeding our goals. This keeps us nimble, ahead of the competition, and on top of our industry. Our continued success begins with you.

Accelerating Innovation.



Gold Cloud Platform
Gold Cloud Business Applications
Gold Cloud Customer Relationship Management
Gold Enterprise Resource Planning
Gold Application Development



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